



**INDUS SYSTEMS  
& SERVICES PVT. LTD.**

# CASE STUDY

**Modernizing BFSI IT Operations**

# OVERVIEW

**Solution Area(s): Private Cloud Infrastructure, Disaster Recovery Planning & Automation, Cybersecurity**  
**Industry Vertical: BFSI**



## BACKGROUND

In the competitive and heavily regulated BFSI (Banking, Financial Services, and Insurance) sector, secure and reliable IT infrastructure is non-negotiable. A leading financial services provider, facing challenges with data security, disaster recovery, and application delivery, sought a transformative solution to modernize its IT landscape. The organization required an integrated platform to safeguard sensitive data, enhance operational continuity, and deliver high-performance virtual desktops to its end-users.

Indus Systems and Services partnered with the organization to design and implement a VMware-powered private cloud infrastructure. This comprehensive solution addressed the customer's immediate needs while preparing their IT environment for future growth and evolving regulatory demands.

# CHALLENGES

The BFSI organization's legacy IT systems presented several critical challenges:



**Secure Data Management:** Sensitive financial data required robust encryption at rest across geographically distributed locations. The lack of a unified security strategy heightened compliance risks.

**Business Continuity:** Manual disaster recovery processes led to slower recovery times and operational disruptions during unplanned outages. Redundancy and resilience across multiple sites were insufficient for seamless failover.

**Efficient Application Delivery:** Existing VDI (Virtual Desktop Infrastructure) solutions failed to deliver consistent performance, impacting employee productivity and client service delivery.

These challenges underscored the need for a modern IT infrastructure designed to ensure security, performance, and resilience.

# OUR COMPREHENSIVE SOLUTION

Indus Systems devised a tailored modernization strategy leveraging VMware's advanced solutions to create a secure, scalable, and high-performing IT environment. Key components included:

**Dell VMware vSAN Nodes:** Specialized hyper-converged infrastructure to host critical workloads.

**VMware Horizon:** A secure VDI platform providing end-users with seamless access to applications and desktops, ensuring consistent performance.

**VMware vSAN:** Delivered native data-at-rest encryption, reducing the complexity and cost of compliance with regulatory standards.

**VMware Site Recovery Manager (SRM):** Automated disaster recovery across two geographically separated sites, enabling faster failover and recovery.

**Two-Site Architecture:** A dual-site setup ensured robust redundancy, improving system resilience and minimizing the risk of data loss.



# IMPLEMENTATION HIGHLIGHTS

The project's success hinged on meticulous planning and precise execution. Key highlights of the deployment included:

## **Comprehensive Assessment:**

- Conducted an in-depth analysis of existing applications, workflows, and compliance requirements to align the new infrastructure with the customer's business objectives.

## **Tailored Deployment:**

- Designed a modular architecture to seamlessly integrate VMware Horizon, vSAN, and SRM with the organization's existing IT environment.
- Deployed the solution incrementally to minimize disruptions to ongoing operations.

## **Admin Training:**

- Delivered hands-on training to the IT team, empowering them to manage and monitor the new platform efficiently.

## **Seamless Transition:**

- Migrated critical workloads and user environments to the new infrastructure with zero data loss or operational downtime.

# BUSINESS IMPACT

The implementation of VMware's private cloud and disaster recovery solutions delivered transformative outcomes:

## Enhanced Security:

- Native encryption with VMware vSAN safeguarded sensitive financial data, ensuring full compliance with industry regulations.

## Improved Productivity:

- VMware Horizon provided employees with high-performance virtual desktops, improving user satisfaction and operational efficiency.

## Reduced Recovery Times:

- Automated disaster recovery processes with SRM lowered recovery time objectives (RTOs) by 50%, ensuring uninterrupted business operations.

## Operational Simplicity:

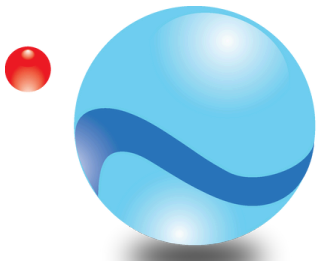
- A unified management platform simplified infrastructure oversight, reducing IT overheads and enabling the team to focus on strategic initiatives.

## Scalability and Resilience:

- The modular architecture supported seamless scaling, ensuring the organization's IT infrastructure could grow alongside its business needs.

# CONCLUSION

Indus' expertise in designing and implementing VMware-powered solutions enabled the BFSI customer to overcome critical challenges and achieve transformative business outcomes. By modernizing their IT infrastructure, the organization enhanced security, streamlined disaster recovery, and optimized user experiences. This comprehensive solution positioned the firm to navigate the demands of the BFSI sector with confidence and agility.

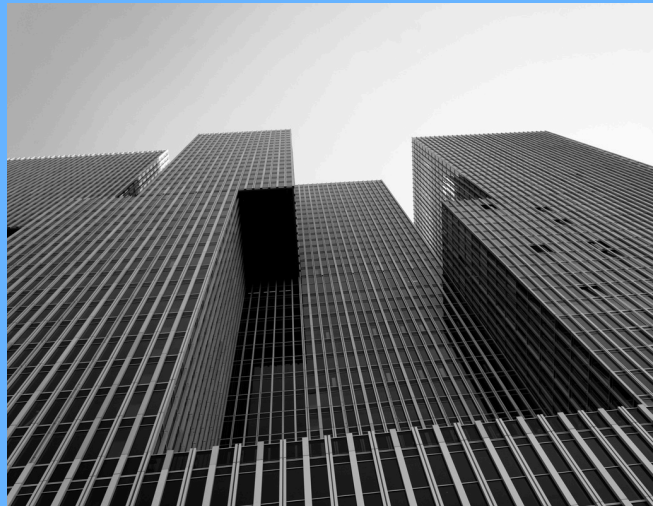


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# THANK YOU!

Inspired by this company's success story?

Get in touch with us to start your journey towards  
a robust and future proof IT infrastructure.



## CONTACT

11B VASUDEV CHAMBERS  
OLD NAGARDAS ROAD  
ANDHERI EAST  
MUMBAI 400069  
022 62292800  
INFO@INDUSSYSTEM.COM

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